

Action Plan for Managing Up

Manager's DiSC® Style:

Use the page about this manager's style in the "Manage up" section of the Catalyst™ platform to complete the table and write an action plan for improving how you work with your manager.

STEP 1: EVALUATE THE CURRENT RELATIONSHIP

Read the subsection titled "Get buy-in" and complete each column with 1–2 statements from the page. Then, repeat the process with the subsection titled "Deal with conflict".

	Already Doing Successfully	Could Do Better
Get buy-in		
Deal with conflict		

STEP 2: PLAN TO IMPROVE ON ADVOCATING AND GETTING BUY-IN

Choose one statement you wrote in the "Could Do Better" column for getting buy-in. Write down specific actions that describe how you will improve your approach to getting buy-in from your manager and when you will complete these actions.

STEP 3: PLAN TO IMPROVE ON DEALING WITH CONFLICT

Choose one statement you wrote in the "Could Do Better" column about dealing with conflict. Write down the things you will do differently the next time you find yourself in conflict with your manager.